

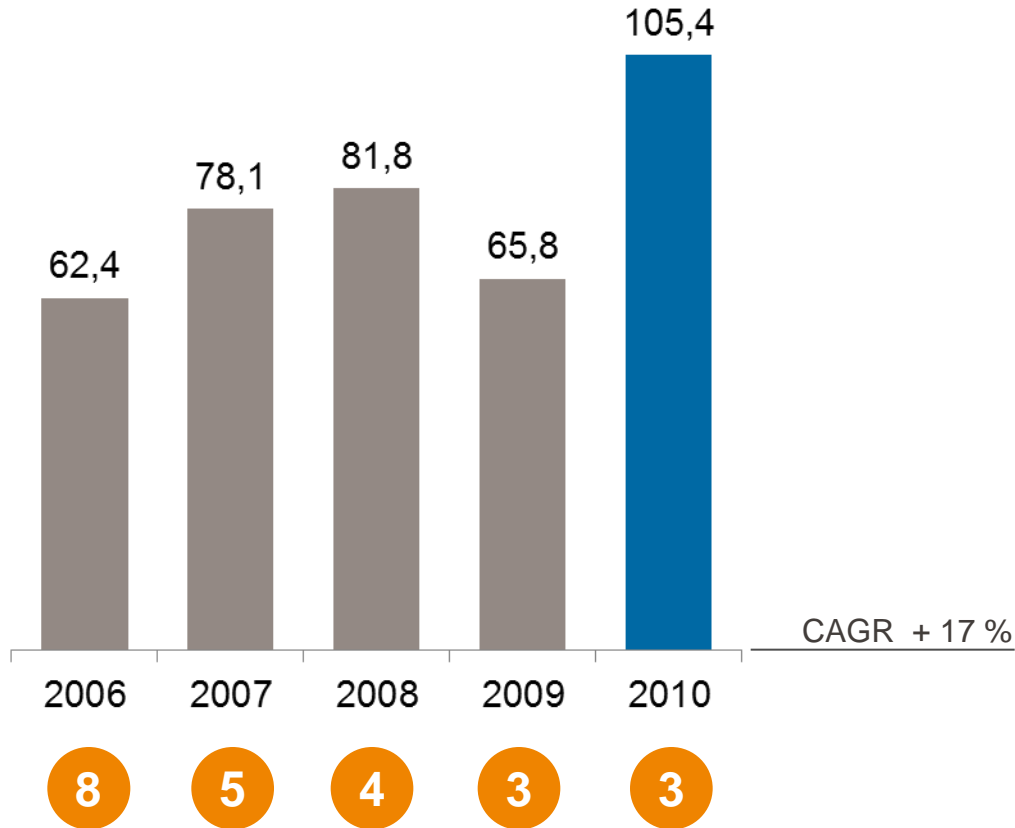
Investor Presentation

November 2011

- 1** Company Overview
- 2** Strategy & Business Model
- 3** Division PCB
- 4** Division Systems
- 5** Division Energy
- 6** Perspectives
- 7** Appendix Financial Ratios

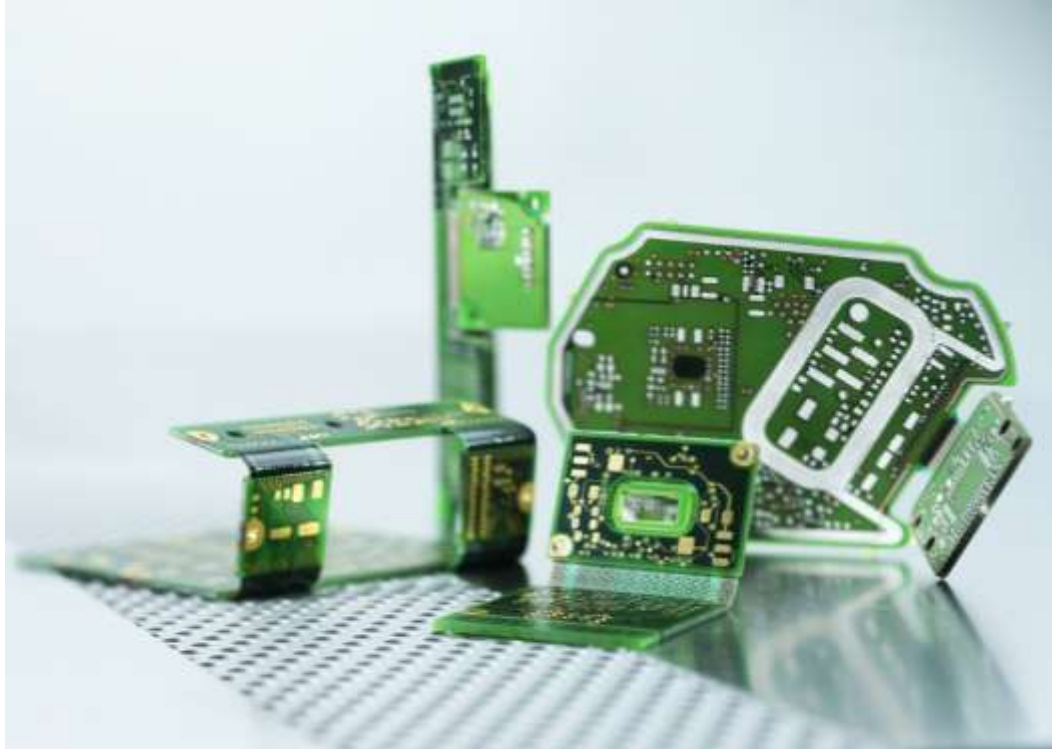
Sales Development

Million Euro



SCHWEIZER's Ranking amongst European PCB Manufacturers

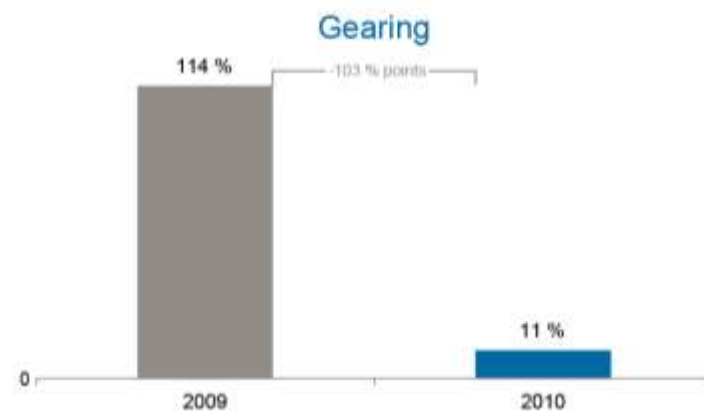
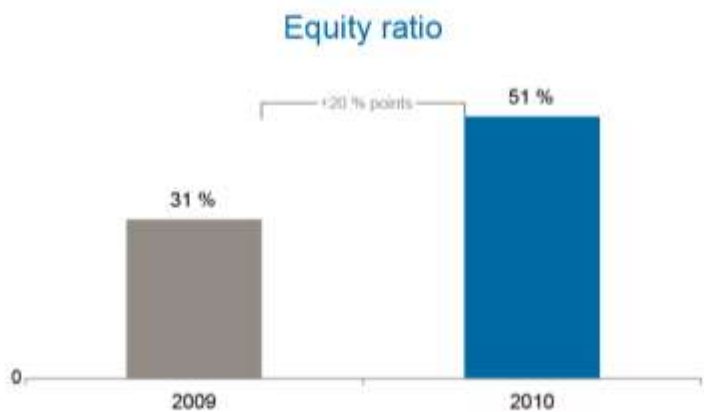
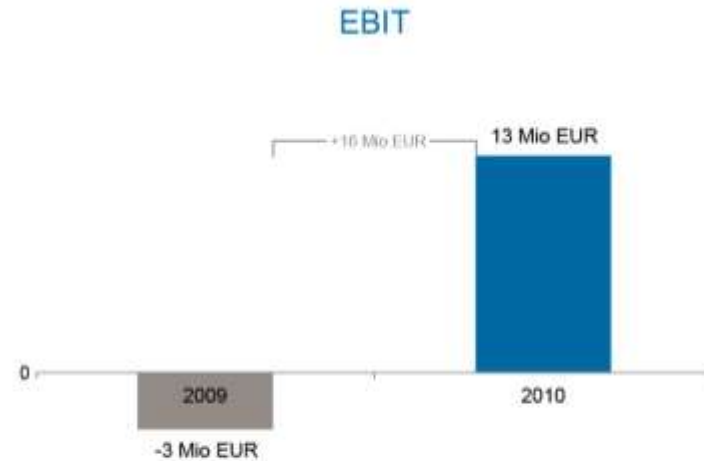
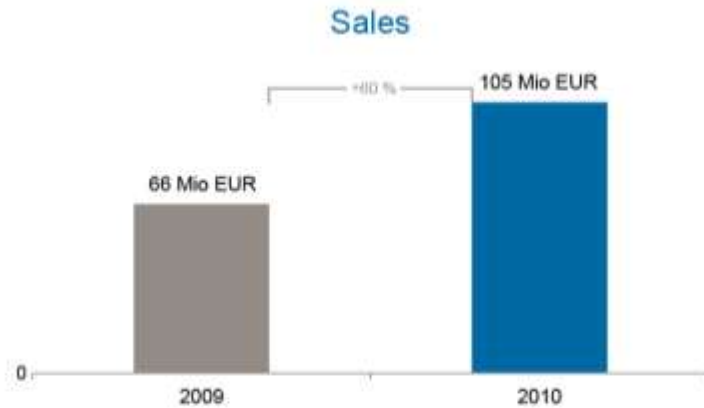
- A company history of more than 160 years
- Currently lead by the 6th generation of the Schweizer family
- One of the most modern production sites for high complex Printed Circuit Boards (PCB).
- Third biggest producer of PCBs in Europe
- Together with its partner Meiko Electronics ranks among the top 15 worldwide
- Various partnerships and cooperations with customers and manufacturers
- Covering a broad value chain spectrum
- Currently employs about 700 people
- Partners: Contag GmbH for fast prototypes / Meiko Electronics for high volume production



Basics on Printed Circuit Boards

- A PCB (Printed Circuit Board) is a carrier for electronic components
- It serves as electrical connection and mechanical attachment
- Each electronic device contains one or more PCBs

Financial Year 2010

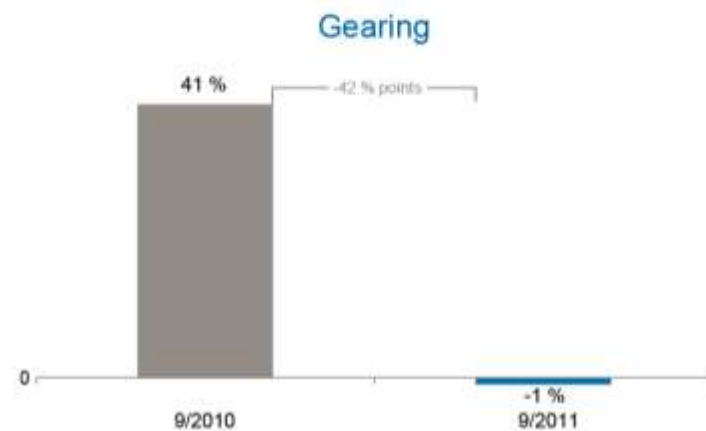
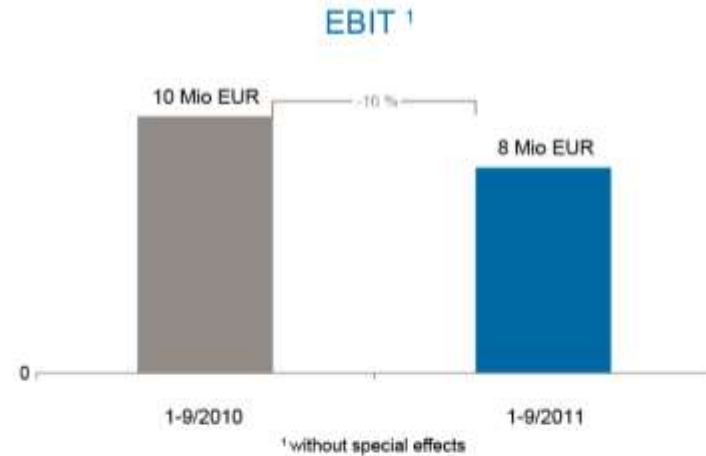


Highlights 2010

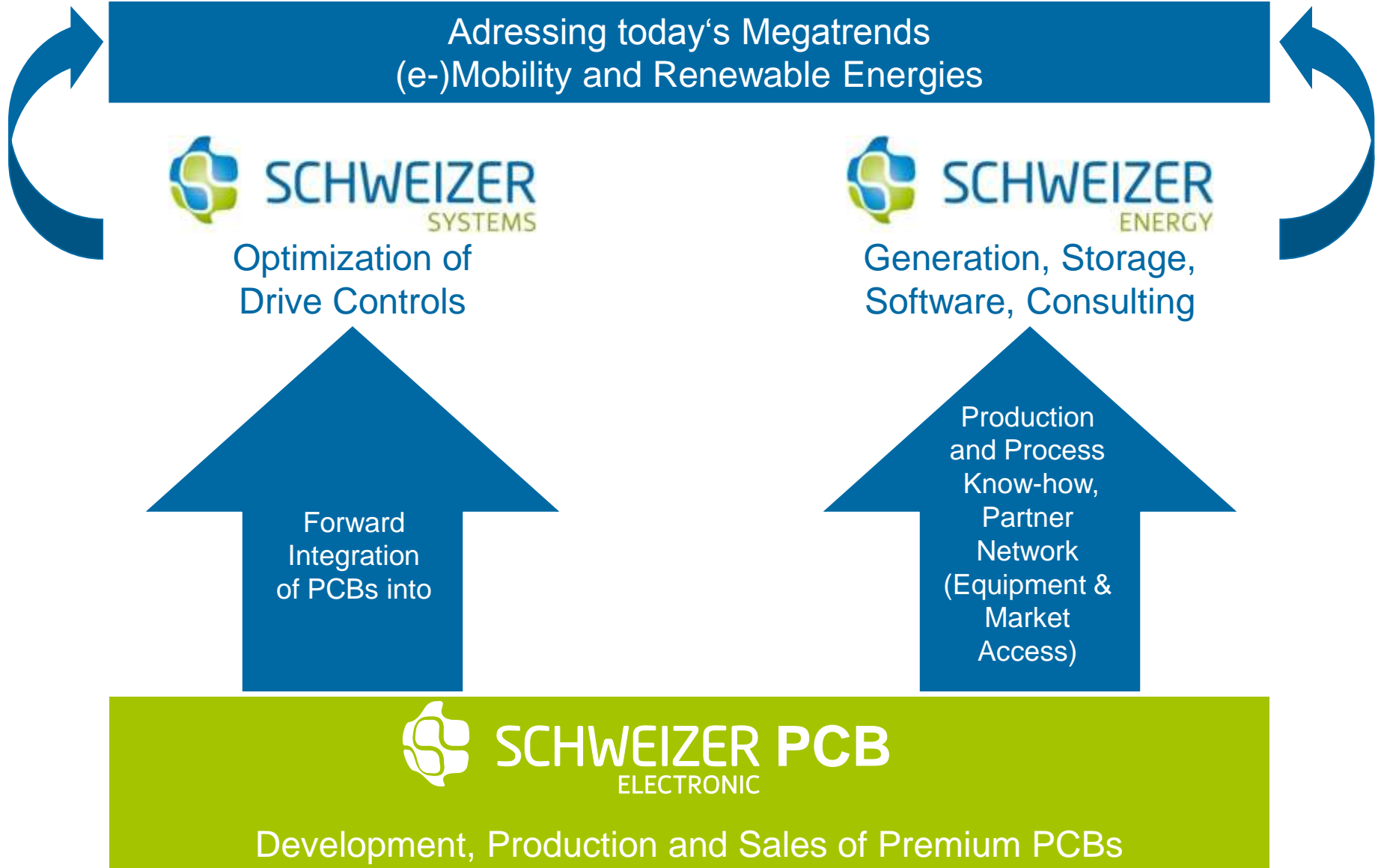
- Highest annual sales in company history
- Reach of orders booked: more than 13 months
- Continuation of positive equity development
- Significant improvement of liquidity situation
- Turnarounder of the Year 2010 in the category up to 1,000 employees



Q1-Q3/2010 / Q1-Q3/2011







The Market

Worldwide PCB market in 2010: 52 billion USD
(Europe: ~ 2,5 Mrd US\$)

→ expected annual growth of 6,5 % on average until 2015

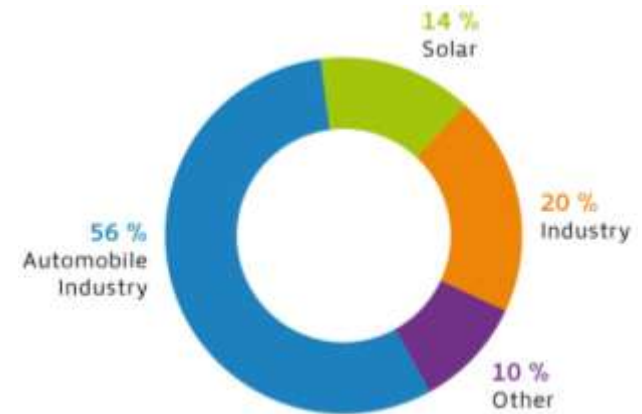
Our Positioning

SCHWEIZER disposes of a site in Germany. Its partners MEIKO ELECTRONICS and Contag GmbH dispose of sites in Japan (4), China (2) and Vietnam (1) respectively Germany (1). Each of these sites stand for a specialized plant.

Top European PCB Manufacturers

1. Würth Gruppe (Würth Elektronik, D)
2. AT&S (A)
- 3. Schweizer Electronic (D)**
4. Multek (D)
5. KSG (D)

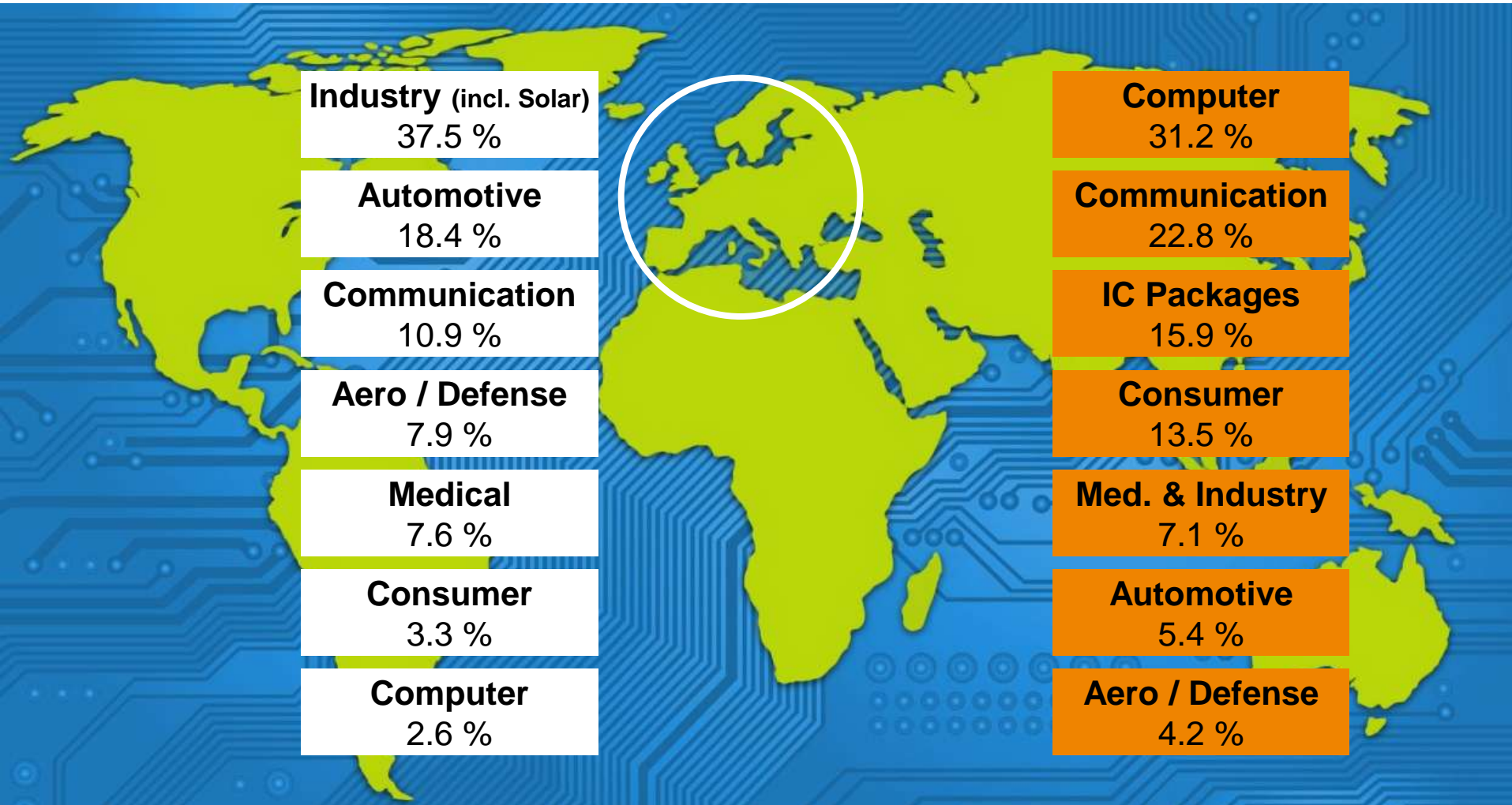
Our Business Segments



As per September 30, 2011

Europe: ~ 2,5 billion US\$ (5%)

World: ~ 52 billion US\$



Source: Prismark, ZVEI, own estimations

Adressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

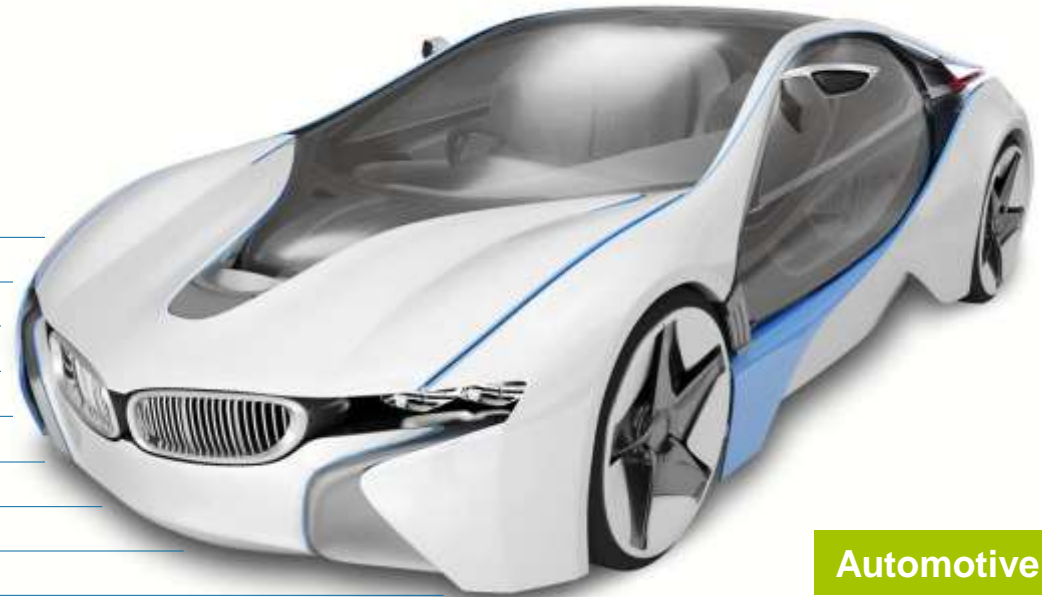
Switching high currents / dissipating heat

Solution:

Power Electronics (solutions for every applications with e.g. Combi Board, IMS Board, Inlay Board, Water Board)

Examples:

- eCar/Hybrid _____
- (Starter)/Generator _____
- Start Stop _____
- HF/Radar _____
- Gear transmisson _____
- Power Steering _____
- Electro Pumps _____
- (add.) Heater _____
- Direct Copper Bonding-Backup _____



Automotive

Addressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

Switching high currents / dissipating heat

Solution:

Power Electronics (e.g. Combi Board, IMS Board, Inlay Board, Water Board)

Examples:

- Inverter _____
- Uninterrupted Power Supply (UPS) _____
- Energy Meter _____
- Direct Copper Bonding-Backup _____



Industry + Solar

The Market

- We expect PCB systems and solutions based on Embedding to be able to address a market size of about 5 % of the worldwide PCB market by 2016 (~ about 2.75 billion USD) and assume an annual growth in a two-digit range.

Our Positioning

- SCHWEIZER disposes of a technology site in Germany. Its Innovation Center develops state-of-the-art solutions which address/anticipate customers' requirements.
- We cooperate and co-develop with renowned institutions and universities.

Our Business Segments

- PCB systems mainly address the automotive and the solar segments.

Applications

- Electronic Control Units (ECU)
- Motor Drives
- DC/DC and AC/DC Converter
- Semiconductor Packaging

Adressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

Embedding (components)

Solution:

Miniaturization, Increase in Performance, Active IP Protection, Potential Cost Saving

Examples:

- PCB inside
(vs. previously attached)



Source: CPM

Addressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

Embedding (components)

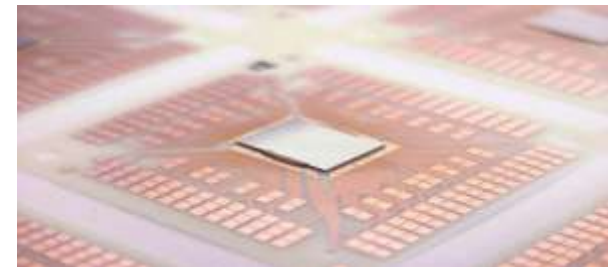
Solution:

Miniaturization, Increase in
Performance, Active IP Protection,
Potential Cost Saving

USP:

Yesterday: Chip in Package on top of PCB

Today: Chip without Package embedded in PCB



- Example of a PCBs inside a device with high component density



dismounted cell phone / Source: iFixit.com

The Market

- Market Volume Photovoltaic 2010: 16.4 GWp (Europe: ~ 13.1 GWp)
- expected annual growth of 14.1 % until 2015*

Our Positioning

Generation, sale and storage of Energy

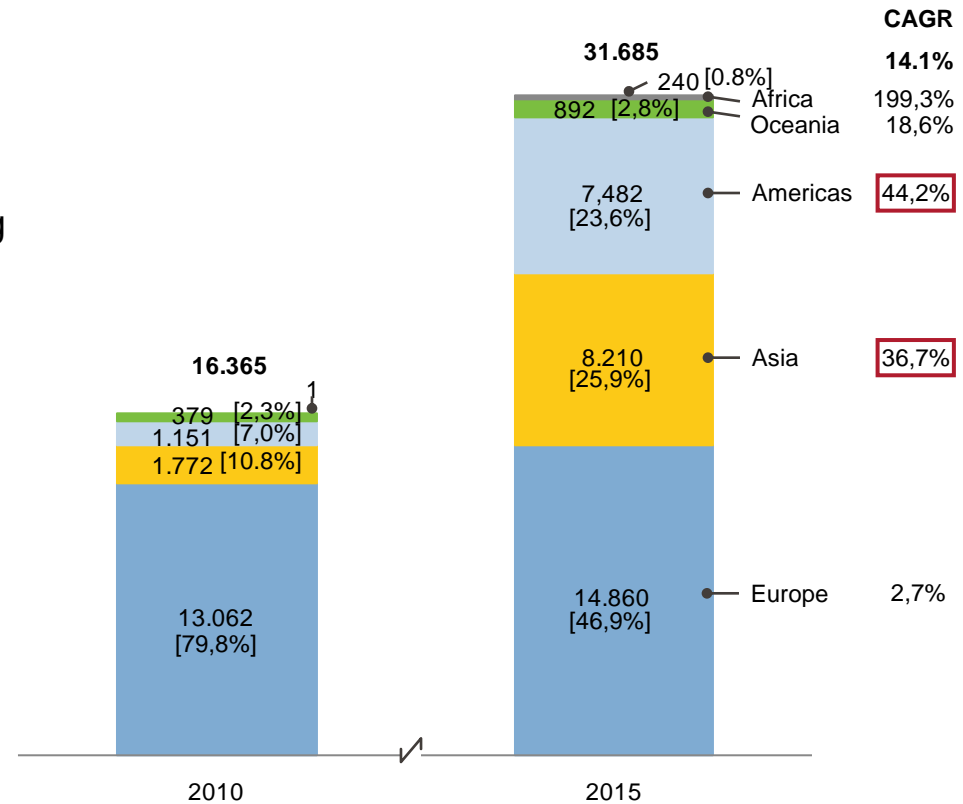
- We dispose of core competency in manufacturing know-how and production optimization
- We partner with
 - Schmid Group, market leader for turnkey production lines in PV
 - ralos® New Energies AG who develop, plan and operate innovative PV parks

Our Business Segments

1. Production of high efficiency modules in Asia
2. System Integrator for Solar Parks in China

* source: EUPD Oliver Wyman Analysis

Development of the PV-sector [2010–2015, by region, in MWp]



Adressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

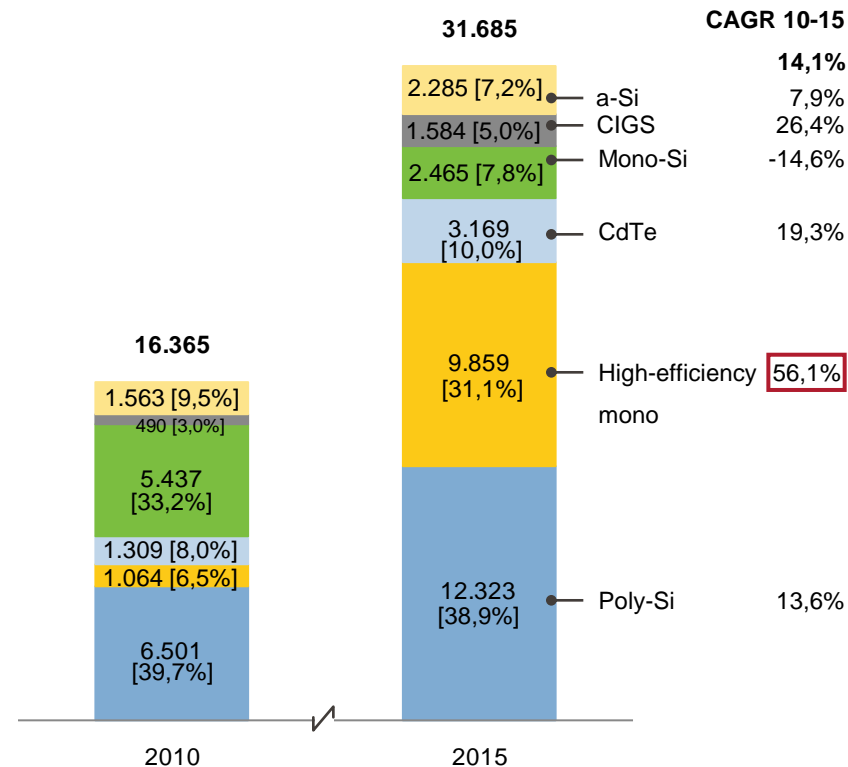
Production of high efficiency PV cells/modules on the basis of mono crystalline silicon

Solution:

Building an integrated production plant in Nantong/China with up to 4 lines with 100 MW capacity each

Development of the PV-sector

[2010–2015, by technology, in MWp]



| The right Product | The right Place | The right Technology | The right Partners |
|--|--|--|---|
| <p>CAGR Mono High Efficiency until 2015: 56.1 %</p> <p>High Margin Levels</p> <p>Moderate Degree of Competition</p> <p>Future Capacity < Demand</p> | <p>CAGR in Asia until 2015: 36.7 %</p> <p>China offers outstanding conditions for production</p> | <p>Use of next generation Production Technology</p> <p>Strategic partnership with Schmid Group</p> <p>Outstanding Cost / Performance Ratio</p> | <p>Technology Partner Schmid Group</p> <p>System Integration Partner Ralos New Energies AG</p> <p>Local China Network and Sino-Singapore bridge</p> |

Addressing today's Megatrends (e-)Mobility and Renewable Energies

Focus:

Solar System Integration

Solution:

- Consulting, Projection and Installation monitoring of Solar Parks as well as after sales service by means of Maintenance and Operating of Solar Parks
- Set-up own Distribution Network in Asia

USP:

- Excellent network in Asia
- Experienced cooperation partner
- Two initial MoUs re projection of two solar parks in China



PCB

- Continuous growth through high volume production via Meiko Electronics
- Qualitative growth through broadening of technology

Systems

- Set new standards for innovative technologies (supported by global players in the industry)

Energy

- Additional growth through expanding business operation
- Second pillar beyond core business PCB

→  **SCHWEIZER enters into a
new era of Company History**

Thank you for your attention!

Vision

We are a global „best-in-class“ technology company.

Our products preserve resources for the future of our children.

We are a leading manufacturer of premium PCBs and a recognised manufacturer of energy-efficient and environmentally-friendly products and services.

Mission

It is our mission to contribute to the success of our customers - and in doing so achieve success ourselves!

Our customers' goals, their trust and the pleasure we derive from continually expanding the limits of what is possible, are the drivers of our success.

In order to achieve this, we apply our wealth of experience, state-of-the-art technology, production methods and processes, as well as our expert knowledge

of our target markets.

We focus on attractive and promising business opportunities. Trading as a family-run business with a long tradition, we are geared towards sustainable, long-term success. Our employees are at the heart of this success.

Values

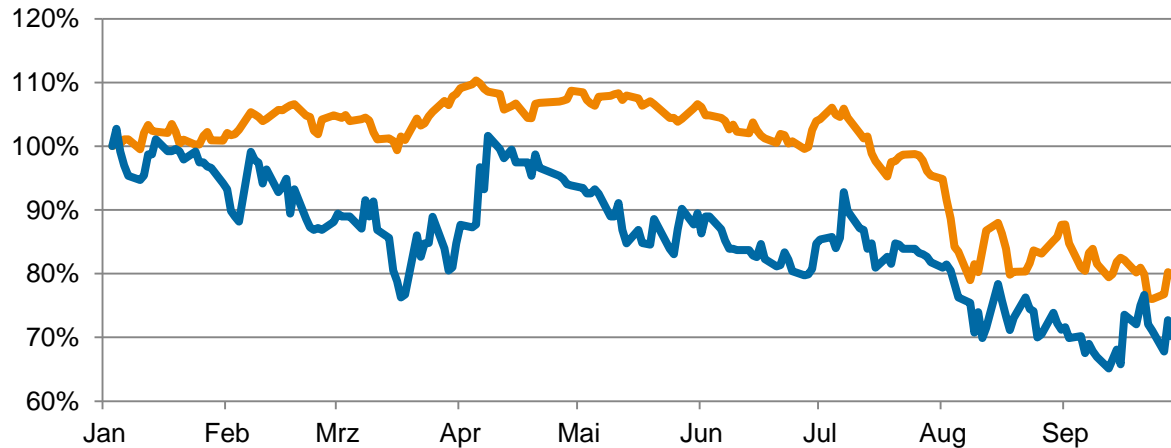
The **values** we stand for and which determine everything we do are:

Quality, speed, creativity, openness.

Guidance

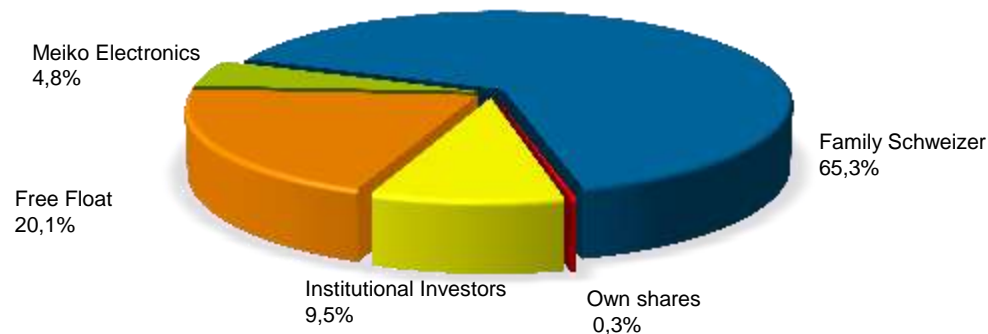
| | FY 2010 (as reported) | Guidance FY 2011 (June 2011) | Guidance FY 2011 (Sept. 2011) |
|-----------------|---------------------------------|--|---|
| Revenues | 105.4 Mio EUR | 110 – 120 Mio EUR | 105 Mio EUR |
| EBIT | 12 % | 9 – 10 % | 10 % |

Performance Schweizer Electronic AG / TecDAX



| | |
|-----------------------------|------------------|
| ISIN | DE0005156236 |
| Symbol | SCE |
| Listing | Frankfurt |
| Transparency Standard | General Standard |
| Market Segment | Regulated Market |
| Number of shares | 3,780,000 |
| Share price (Oct. 31, 2011) | 16.39 EUR |

Shareholder structure 30.09.2011



Events 2012

- April 25, 2012 Annual financial report 2011
- May 02, 2012 Interim announcement within the 1st half-year
- May 02, 2012 Press and Analysts' Conference
- July 06, 2012 Annual general meeting
- August 24, 2012 Financial report (half-year)
- November 09, 2012 Interim announcement within the 2nd half-year

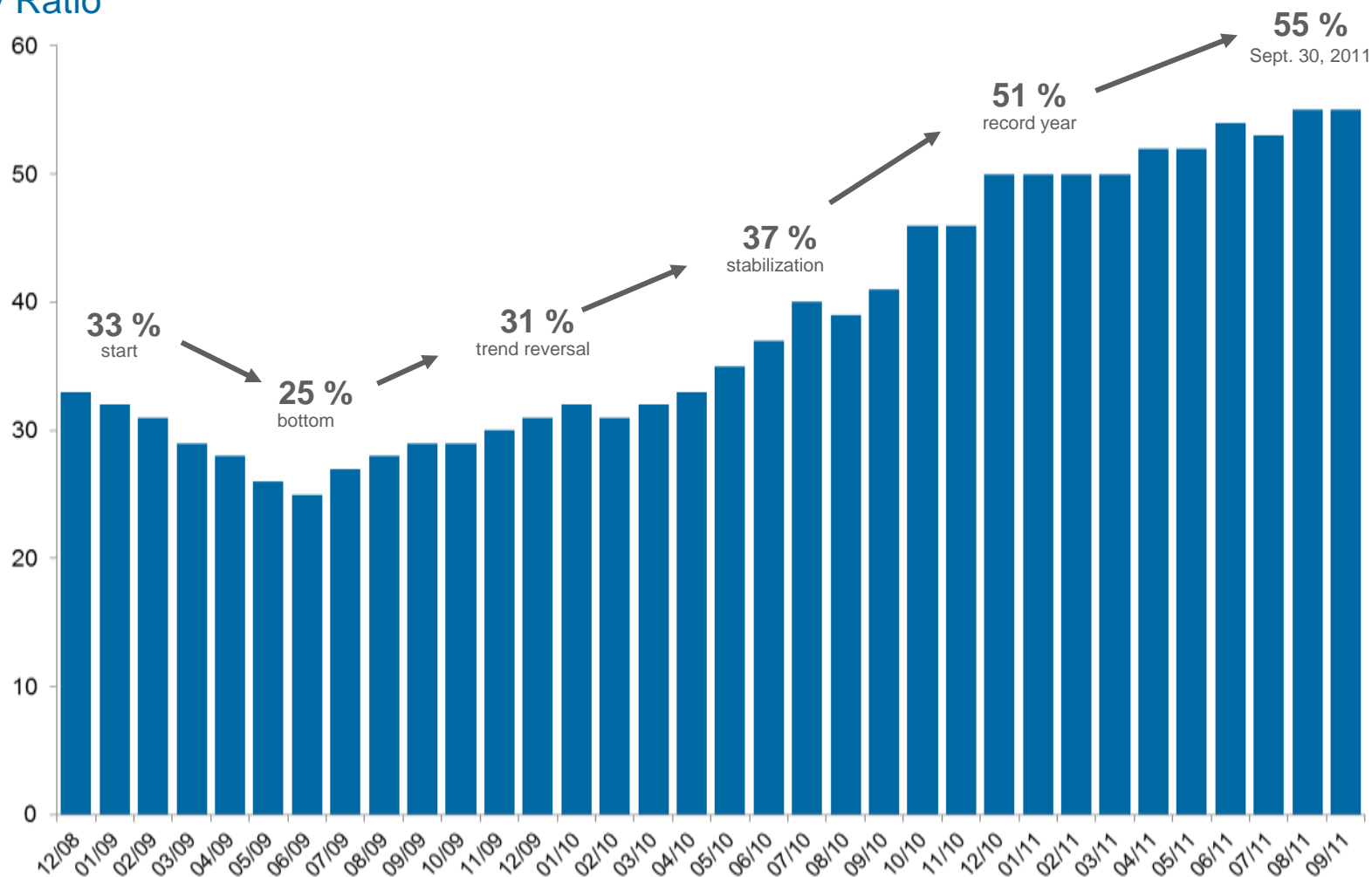
Comparison to Previous Year

| Mill. Euro | 2010 ¹ | 2009 | Change | |
|------------------------|-------------------|------|--------|--------|
| Revenues | 105.4 | 65.8 | +39.6 | +60 % |
| EBITDA | 17.4 | 2.2 | +15.2 | +691 % |
| EBITDA Margin | 17 % | 3 % | | |
| EBIT | 13,0 | -3,4 | +16.4 | |
| EBIT Margin | 12 % | -5 % | | |
| Open orders | 122 | 63.9 | +58.1 | +91 % |
| Order entry | 161.9 | 83.0 | +78.9 | +95 % |
| Equity ratio | 51 % | 31 % | | |
| Employees ² | 738 | 660 | | |

¹ Values without special effects. EBITDA incl. special effects of 22.4 Mio. Euro; EBIT incl. special effects of 16.9 Mio. Euro

² Number of employees at the end of the year, incl. temporary staff

Equity Ratio



Execution of our Financial Strategy

| Targets 2011 | Status 09/2011 |
|---|--|
| Healthy Capital Structure Equity Ratio at least 35 – 45 % | Equity Ratio of 55% |
| Net Gearing (< 90 %) | Net Gearing -1% |
| Refinancing of maturity loans | Ongoing: Investment Grade and low level of interest rates will will improve follow-up financing |
| Financing growth within the context of diversification strategy | Good Business Case and Top Rating of mother company facilitates financing challenges. Risk Mitigation for Mother Company is highly prioritized. |

Schweizer Electronic
Aktiengesellschaft

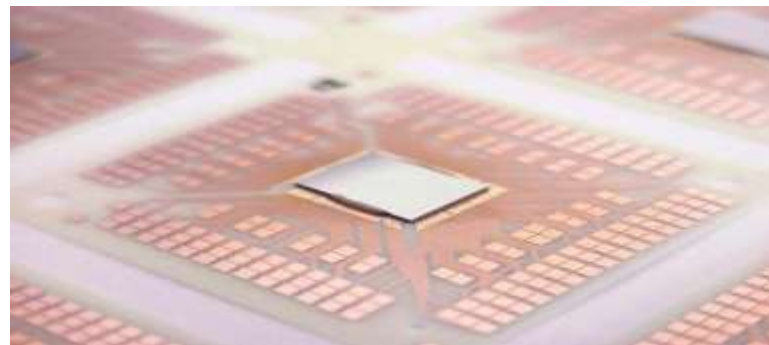
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Safe Harbour Statement

This information contains forward-looking statements and information, i.e. statements on processes happening in the future, not in the past. These forward-looking statements can be recognized by phrasings such as “expect”, “want”, “anticipate”, “intend”, “plan”, “believe”, “aim at”, “estimate”, “will” or similar terms. Such forward-looking statements are based on current expectations and certain assumptions. Thus they carry a number of risks and uncertainties. A multitude of factors, numerous of which are beyond SCHWEIZER’s range of influence, have effect upon business activities, the success, the business strategy and the results of SCHWEIZER. These factors can lead to the possibility that the actual results, successes and performance of SCHWEIZER Group may significantly deviate from explicit or implicit indications expressed in the forward-looking statements on results, successes or performance. As far as we are concerned, those uncertainties, amongst others, particularly result from the following factors: changes in the general economic and business situation (including development of margins in the most important business areas), challenging integrations of important acquisitions and implementation of Joint Ventures and other significant measures related to portfolio, changes in currency exchange rates and interest rates, introduction of competing products or technology by other companies, lacking acceptance of new products and services by SCHWEIZER’s targeted customer groups, changes in the business strategy as well as various other factors. Should one or several of these risks or uncertainties be realized or the underlain assumptions be proven as not having been correct, the actual results can both positively as well as negatively differ significantly from those results that had been mentioned in the forward-looking statements as expected, anticipated, intended, planned, believed, projected or estimated results. SCHWEIZER does not accept obligation for and does not intend to so in future, to update these forward-looking statements or to correct them in case the development differs from expectations.