

Investor & Analyst Conference Call

Results 1st Quarter 2013

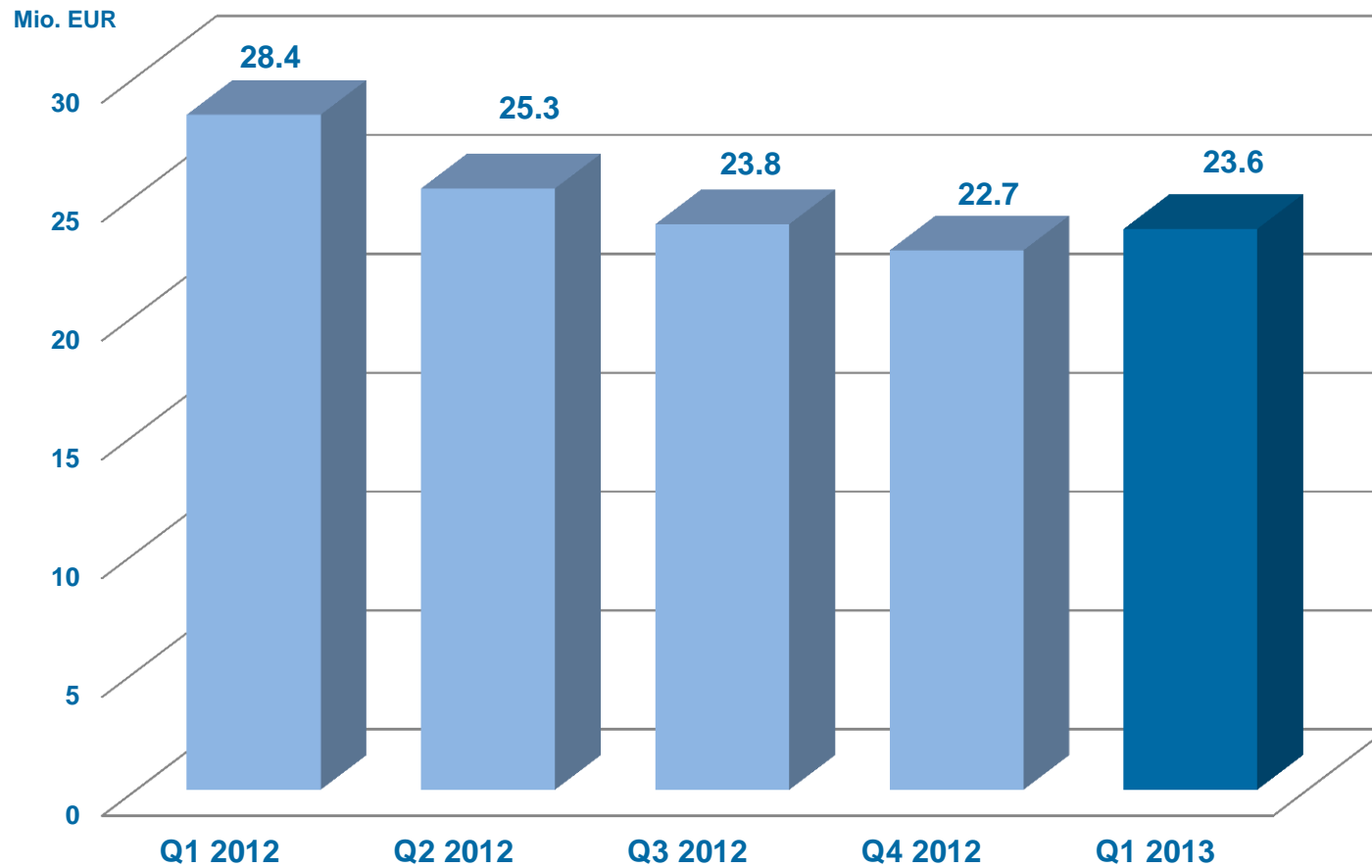
April 26, 2013

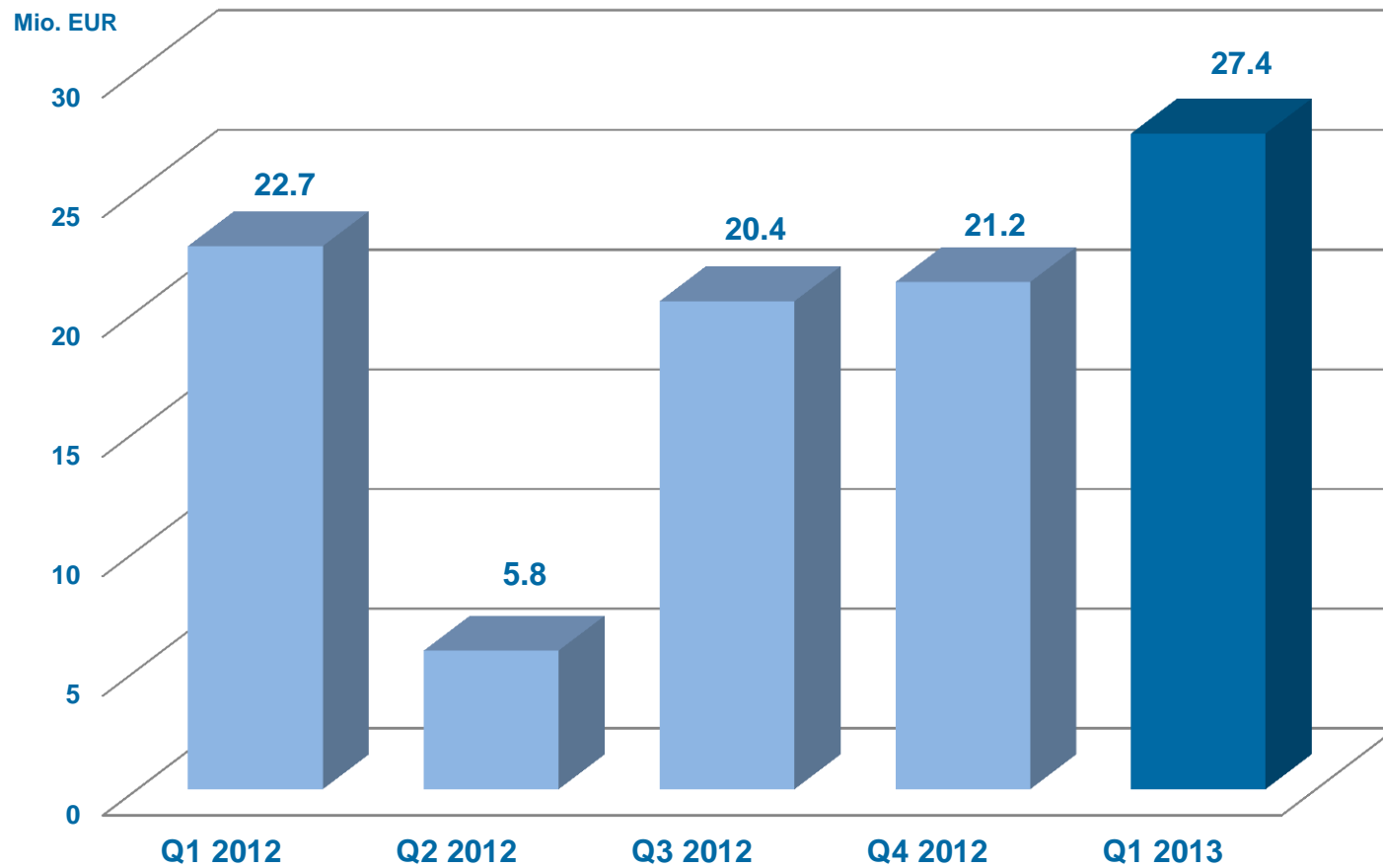
- Sales and EBIT in Line with Expectations
- Movements in Customer Segments
- 32% of Sales with Products and Solutions from new Innovations
- Dividend Proposal 0.55 Euro per Share
- Equity Ratio 57%

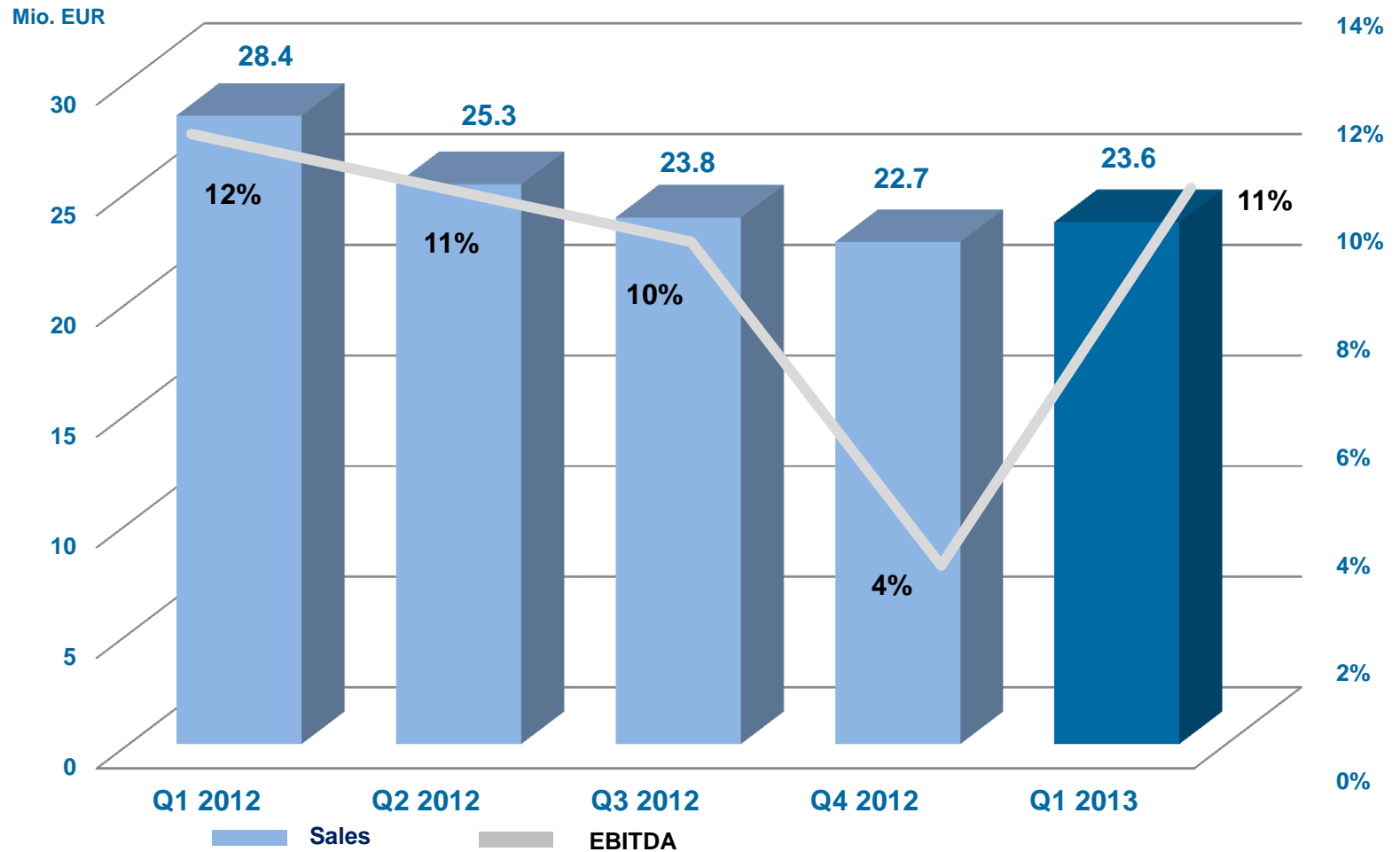
Key Figures Mio. EUR	2012	2011	2010
Revenues	100.2	105.4	105.4
EBITDA-Margin	10.0%	12.5%	21.2%
EBIT-Margin	5.2%	7.9%	16.0%
Order Entry	70.1	103.6	163.0
Open Orders	89.8	120.0	122.0
Equity	40.9	42.0	37.0
Equity Ratio	57.1%	59.0%	50.5%
Total Assets	71.7	71.2	73.2
Result for the Year	0.7	6.5	13.4
Dividend per Share	0,55*	0.47	0.42
Cashflow from Operating Activities	7.2	11.2	12.3
Working Capital	17.1	18.4	18.3

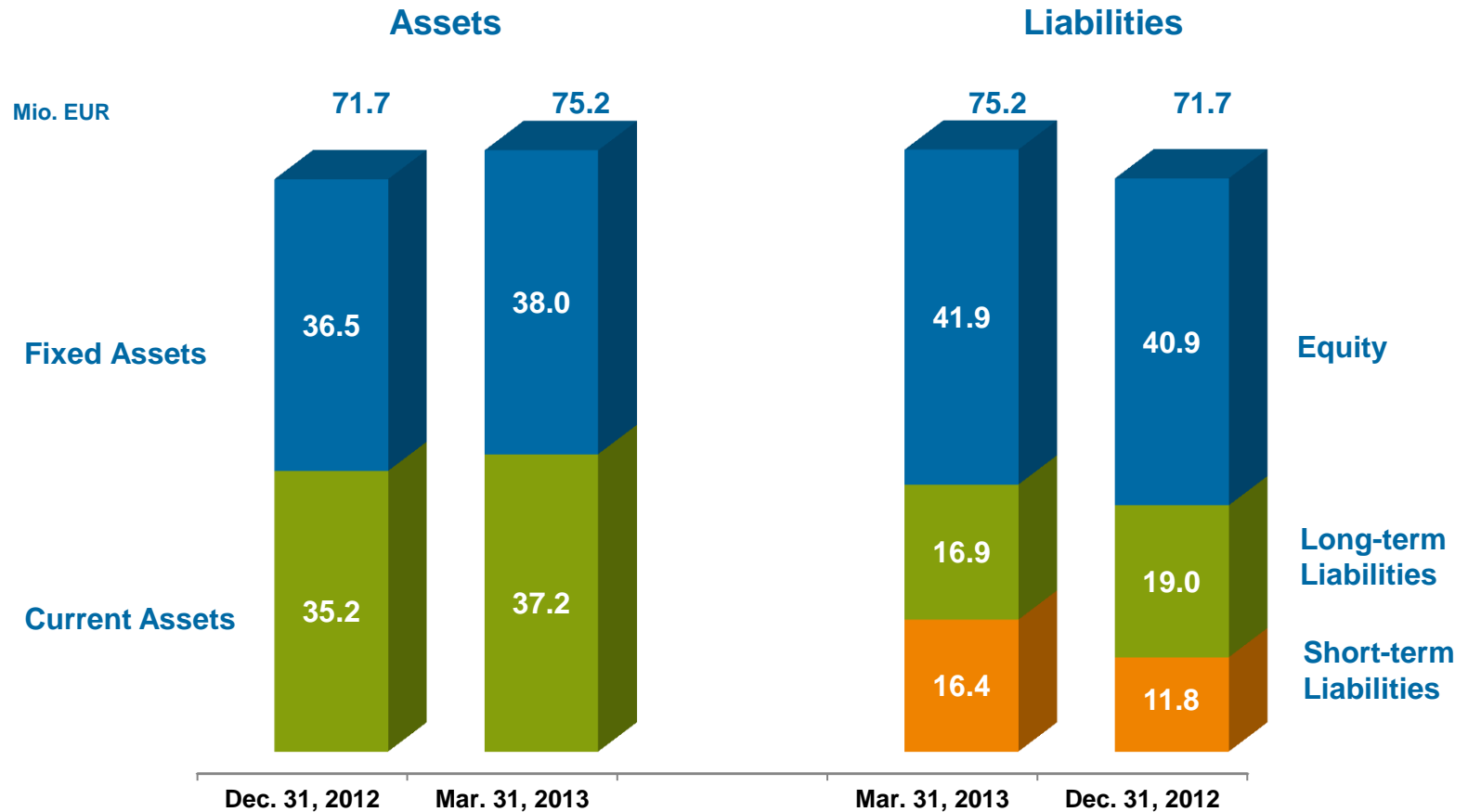
*Suggestion for Annual General Meeting

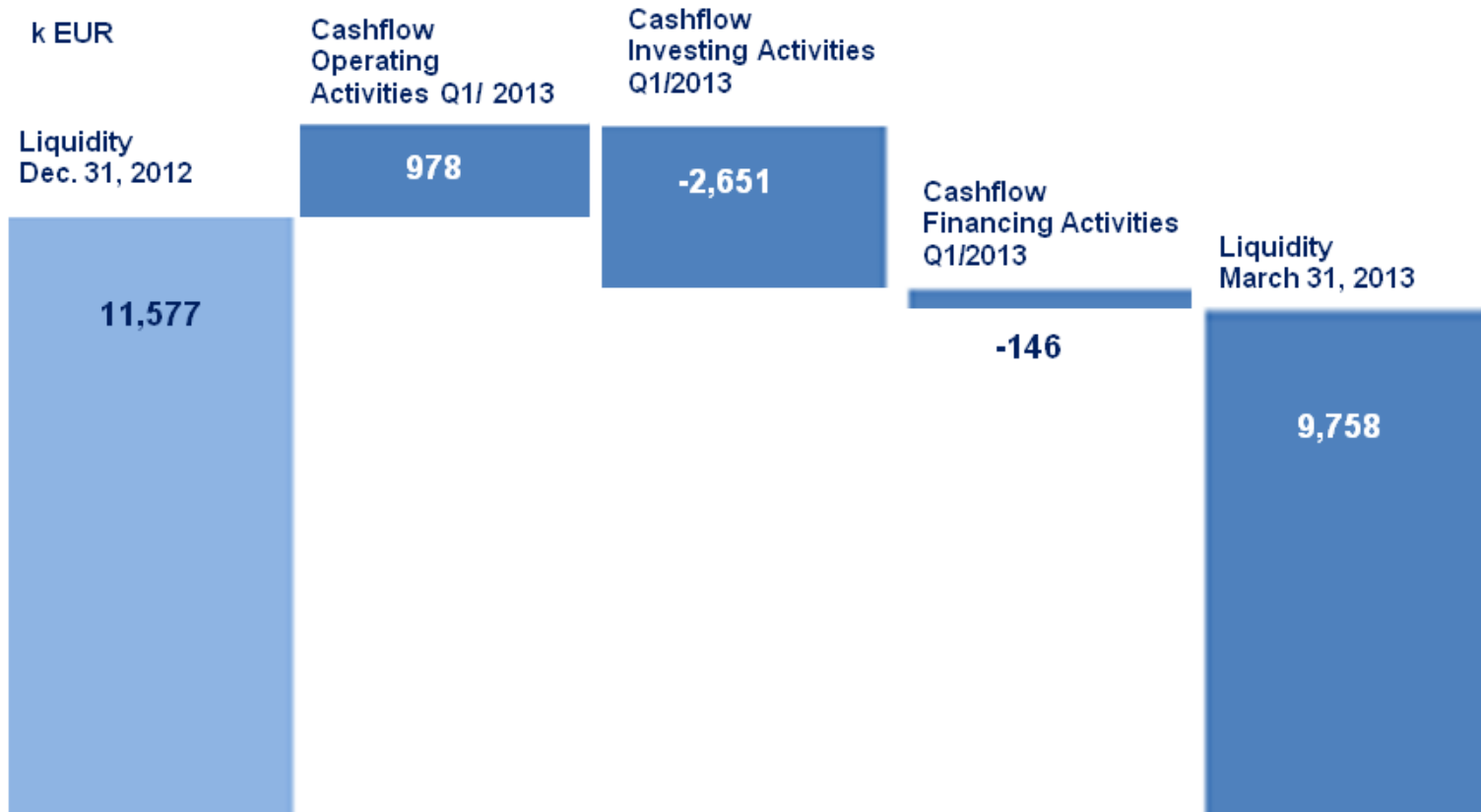
- **Sales in Line with Expectations**
- **Significant Increase in Order Entry**
- **Results recovered compared to previous Quarter**
- **Outstanding Balance Sheet Structures**
- **Cashflow: Capital Contribution to PCB Production in Asia**



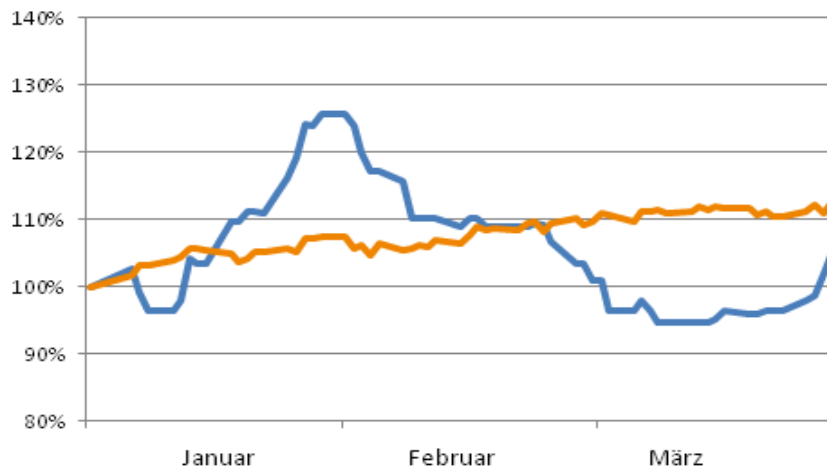






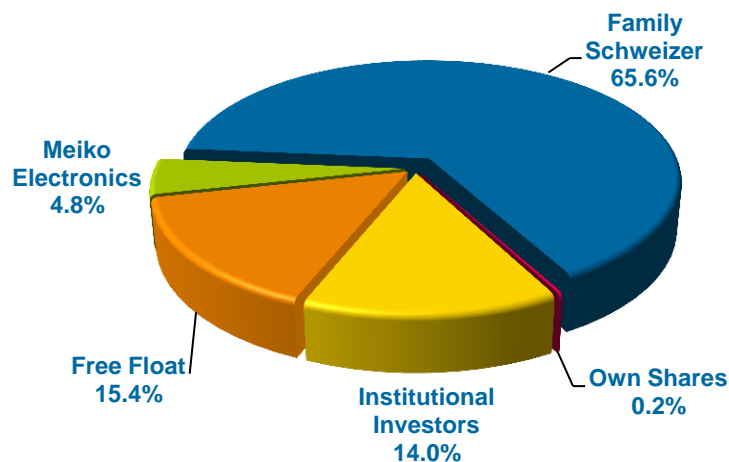


Performance Schweizer Share / TecDAX



ISIN	DE0005156236
Symbol	SCE
Listing	Xetra, Frankfurt Stuttgart
Transparency Standard	General Standard
Market Segment	Regulated Market
Number of shares	3,780,000
Share price (March 28, 2013)	15.20 EUR

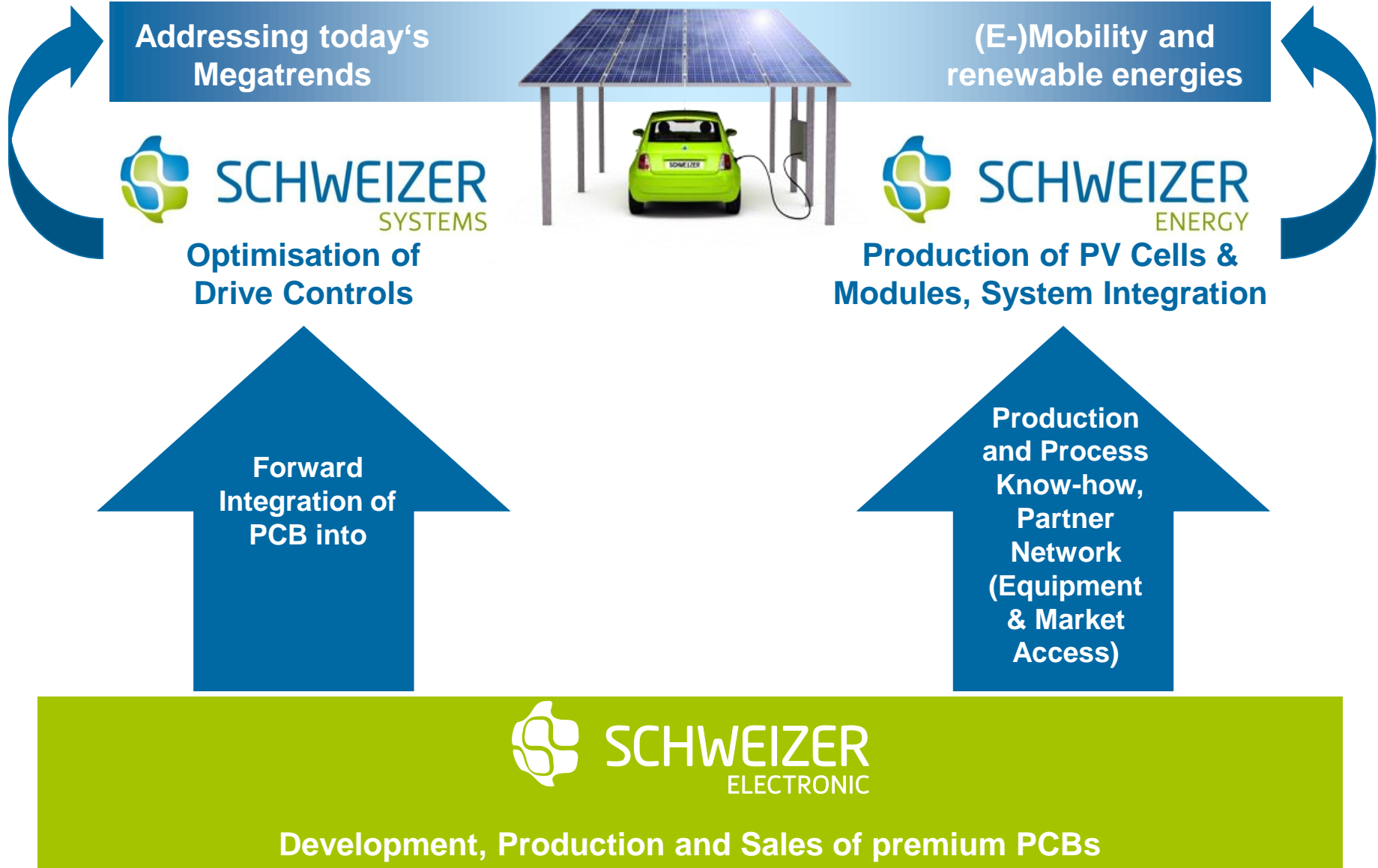
Shareholder Structure March 28, 2013



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Business Model

Expansion of Business and Addressing Megatrends



Division ELECTRONIC:

- **European PCB Market expected to shrink by 5% to 10% in 2013**
- **SCHWEIZER is cautiously optimistic due to solid Innovation Pipeline**
- **Further Steps towards Internationalization of the Division ELECTRONIC**
- **SCHWEIZER expects sales in PCB business > 90 million EUR**
and EBIT-Margin > 5%

Division ENERGY:

- **High Efficiency Strategy confirmed, based on the current Developments in the PV-Industry**
- **Due to Financing Constraints streamlining of Concept ongoing**

Division SYSTEMS:

- **IP Protection successfully started**
- **Ongoing Negotiations with potential Business Partner Network**


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Safe Harbour Statement

This information contains forward-looking statements and information, i.e. statements on processes happening in the future, not in the past. These forward-looking statements can be recognized by phrasings such as “expect”, “want”, “anticipate”, “intend”, “plan”, “believe”, “aim at”, “estimate”, “will” or similar terms. Such forward-looking statements are based on current expectations and certain assumptions. Thus they carry a number of risks and uncertainties. A multitude of factors, numerous of which are beyond SCHWEIZER’s range of influence, have effect upon business activities, the success, the business strategy and the results of SCHWEIZER. These factors can lead to the possibility that the actual results, successes and performance of SCHWEIZER Group may significantly deviate from explicit or implicit indications expressed in the forward-looking statements on results, successes or performance., As far as we are concerned, those uncertainties, amongst others, particularly result from the following factors: changes in the general economic and business situation (including development of margins in the most important business areas), challenging integrations of important acquisitions and implementation of Joint Ventures and other significant measures related to portfolio, changes in currency exchange rates and interest rates, introduction of competing products or technology by other companies, lacking acceptance of new products and services by SCHWEIZER’s targeted customer groups, changes in the business strategy as well as various other factors. Should one or several of these risks or uncertainties be realized or the underlain assumptions be proven as not having been correct, the actual results can both positively as well as negatively differ significantly from those results that had been mentioned in the forward-looking statements as expected, anticipated, intended, planned, believed, projected or estimated results. SCHWEIZER does not accept obligation for and does not intend to so in future, to update these forward-looking statements or to correct them in case the development differs from expectations.

Q&A Session

Thank you for your attention!

Vision

We are a global „best-in-class“ technology company.

Our products preserve resources for the future of our children.

We are a leading manufacturer of premium PCBs and a recognised manufacturer of energy-efficient and environmentally-friendly products and services.

Mission

It is our mission to contribute to the success of our customers - and in doing so achieve success ourselves!

Our customers' goals, their trust and the pleasure we derive from continually expanding the limits of what is possible, are the drivers of our success.

In order to achieve this, we apply our wealth of experience, state-of-the-art technology, production methods and processes, as well as our expert knowledge of our target markets.

We focus on attractive and promising business opportunities. Trading as a family-run business with a long tradition, we are geared towards sustainable, long-term success. Our employees are at the heart of this success.

Values

The values we stand for and which determine everything we do are:

Quality, speed, creativity, openness.