21.01.2010



# Information for our Shareholders For the 4<sup>th</sup> Quarter 2009

#### Highlights of the fourth quarter:

- Order books full production capacity fully utilised
- Trend reversal more significant than in the 3<sup>rd</sup> quarter 27% increase in sales year on year – sales guidance exceeded
- Turnaround stabilised clearly positive results with an EBIT margin of 7% although 4<sup>th</sup> quarter historically the weakest quarter for sales in the industry
- Vacant plant in Dunningen sold additional cash inflow improves balance sheet structures
- Orders on hand of EUR 63.9 mln as at 31.12.2009 secures capacity utilisation until mid-2010 (prior year: EUR 47,1 mln)

#### **Key Figures:**

### Prior year quarter comparison:

| in EUR mln.        | 4 <sup>th</sup> quarter 2009 | 4 <sup>th</sup> quarter 2008 | Change in % |
|--------------------|------------------------------|------------------------------|-------------|
| Revenue            | 18,8                         | 14,8                         | +27%        |
| EBITDA             | 2,6                          | -1,1                         | -           |
| EBITDA margin      | 14%                          | -7%                          | -           |
| EBIT               | 1,4                          | -2,7                         | -           |
| EBIT margin        | 7%                           | -18%                         | -           |
|                    |                              |                              |             |
| Orders on hand (1) | 63,9                         | 47,1                         | +36%        |
| Incoming orders    | 34,9                         | 4,8                          | +629%       |
|                    |                              |                              |             |
| Employees, own (1) | 591                          | 747                          | -21%        |
| Hired workers (1)  | 69                           | 0                            | -           |

## **Press Release**

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#### Prior quarters' comparison:

| in EUR mln.        | 4 <sup>th</sup> quarter<br>2009 | 3 <sup>rd</sup> quarter<br>2009 | 2 <sup>nd</sup> quarter<br>2009 | 1 <sup>st</sup> quarter<br>2009 | CAGR 2009 <sup>(2)</sup> |
|--------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------|
| Revenue            | 18,8                            | 18,8                            | 15,4                            | 12,8                            | +23%                     |
| Orders on hand (1) | 63,9                            | 48,0                            | 31,0                            | 36,8                            | +37%                     |
| Incoming orders    | 34,9                            | 35,8                            | 9,7                             | 2,7                             | +596%                    |
|                    |                                 |                                 |                                 |                                 |                          |
| Employees, own (1) | 591                             | 610                             | 641                             | 696                             |                          |

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Employees, hired (1)

#### **Outlook for 2010**

We expect to generate sales in the region of EUR 20 to 22 mln. in the first quarter of 2010, this being 60% higher than in the prior year quarter. We continue to expect a positive EBIT margin in the region of 5% - 7%.

This takes into account the usual seasonally counteracting ongoing rise in demand in the solar industry as well as the results of the comprehensive measures implemented for making our cost structures more flexible.

| Dr. Marc Schweizer    | Rudolf Schmider | Bernd Schweizer |
|-----------------------|-----------------|-----------------|
| Chairman of the Board | Board member    | Board member    |

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Schweizer Electronic AG (WKN 515623) is one of the top three European manufacturers of printed circuit boards with recognised expertise in technological and consulting expertise in the automobile, solar and industrial electronics sectors. The company was established in 1849 and is today managed by sixth generation family members.

Schweizer Electronic focuses on complex multi-layer and HDI circuits as well as solutions for the reduction of system costs and the integration of active and passive components in printed circuit boards. In addition, Schweizer Electronic has a wide range of responses to the challenges of modern power electronics. With its partner network, Schweizer Electronic AG offers solutions optimised for cost and production for small, medium and mass series production.

Furthermore, an extensive cooperation with SIEMENS AG Austria has been in place since January 2010 for the manufacture and marketing of RFID transponders with integrated sensor technology, known as "SEAGsens". Schweizer Electronic will operate the RFID business in the context of a "Schweizer Tracking and Tracing Solutions" business unit.

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<sup>(1)</sup> Balance as at the end of the quarter

<sup>(2)</sup> Average range of change